

### **Business Outlook**

April 2020

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### Introduction

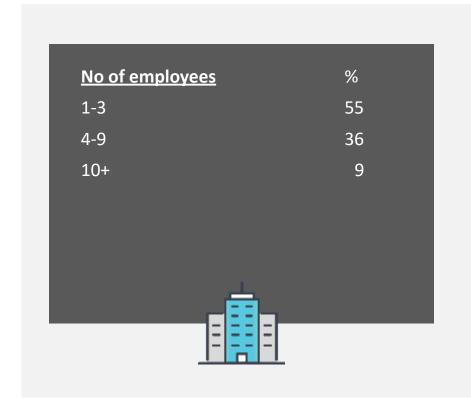
- This telephone survey is conducted via telephone amongst a representative sample of 353 Business owners/Managers countrywide.
- The sample is quota controlled in terms of region and size of operation (employee numbers).
- Margin of error is  $\pm 5\%$ .
- Fieldwork conducted 16<sup>th</sup> -24<sup>th</sup> April 2020.



# Sampling approach



The chart below sets out the profile of business company size in Ireland (Source: CSO and Bill Moss).



<u>Region</u>	%
Dublin	31
Ex-Dublin	69
Rest of Leinster	24
Munster	27
Conn/Ulster	18

#### **About Behaviour & Attitudes**



- B&A is Ireland's largest and most experienced independently owned research company.
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## **Executive summary of findings**

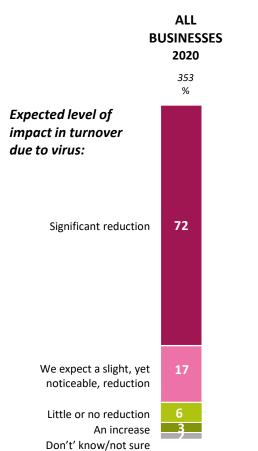


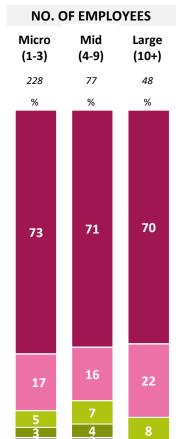
- 72% companies in Ireland expect a significant reduction in <u>turnover</u> due to Covid-19 pandemic.
  - Highest amongst indigenous companies -74%
  - 63% amongst exporting companies
- And 71% expect a significant reduction in <u>profitability</u> due to the virus.
  - Micro (1-3 employees) and Middle (4-9 employees) report more significant profitability impact;
    - 71% Micro
    - 75% Middle
    - 66% Larger

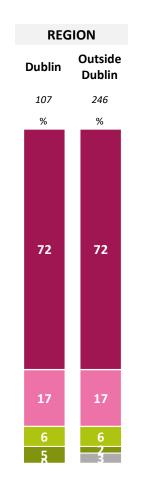


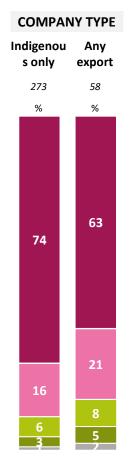
# Expected level of impact Covid19 is likely to have on business <u>turnover</u> for the remainder of 2020

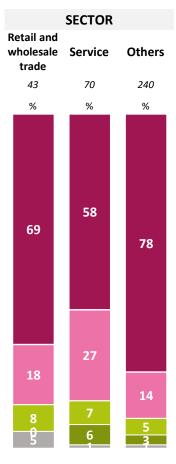






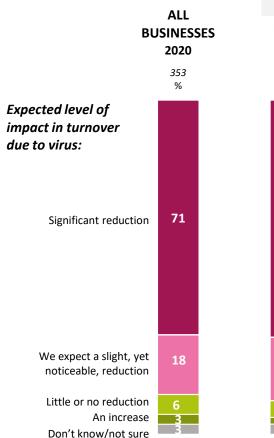


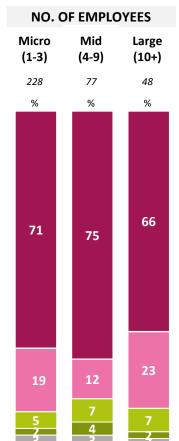


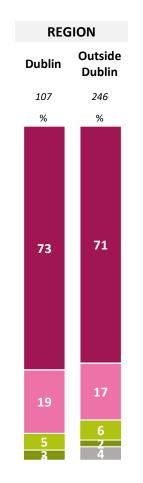


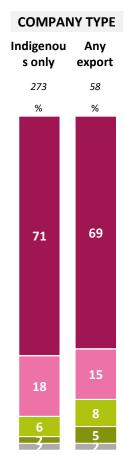
# Expected level of impact Covid19 is likely to have on business profitability for the remainder of 2020

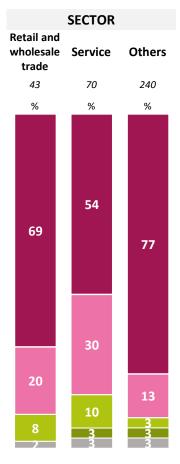
















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